

# Sponsorship prospectus

May 6-9, 2024 Colorado Convention Center Denver, Colorado





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**Red Hat® Summit** and **AnsibleFest 2023** were held in Boston, Massachusetts at the Boston Convention & Exhibition Center from May 23-25, 2023. We welcomed thousands of customers, partners, community members, and IT professionals to learn and collaborate on technologies from the datacenter and public cloud to the edge and beyond.

## 2023 in-person event highlights







Note: Highlights and attendee demographics are not projections for Red Hat Summit and AnsibleFest 2024 and should be used for reference only.

## 2023 in-person event attendee demographics





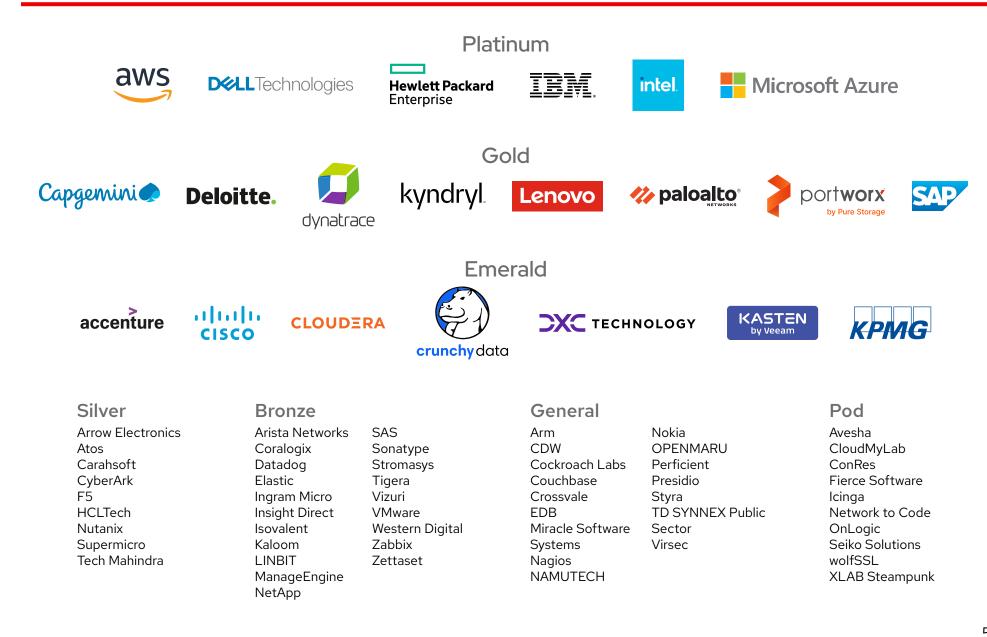




Top region	Top industries of interest	Influence role	Top technical roles
<b>71%</b>	42%	51%	18%
North America	Technology	Influencer	Engineer
<mark>15%</mark>	29%	9%	13%
Europe, Middle East, Africa	Financial services	End user	Architect
8%	22%	16%	12%
Latin America	IT consulting and services	Decision maker	System Administrator (SysAdmir
<mark>6%</mark>	18%	24%	12%
Asia Pacific	Government and public sector	None of the above	Manager
	10% Migration solutions (IMS and MMS)		9% Director
	10% Telecommunications		
	10% Healthcare		

Note: Highlights and attendee demographics are not projections for Red Hat Summit and AnsibleFest 2024 and should be used for reference only.

## Thank you to our 2023 sponsors



## Red Hat Summit 2024

#### Unlock what's next

**Red Hat Summit** brings together thousands of IT professionals, customers, partners, and peers to help you unlock the path to what's next. This year, AnsibleFest joins Red Hat Summit once again, bringing Ansible® to an even bigger open source stage. Whether it's challenging tech constraints, harnessing cloud complexity, or uncovering options you didn't know you had, Red Hat Summit is where you can unlock the outcomes you want.

Attendees and partners gain the best knowledge in the industry through:

- Hundreds of technical and business sessions.
- Presenter-led and self-paced, hands-on labs.
- Customer panels and presentations.

- Visionary keynotes from industry leaders.
- · Networking opportunities and events.
- 1:1 collaboration with Red Hat subject matter experts (SMEs).



Join us **May 6-9, 2024**, in **Denver, Colorado** to break cloud barriers and build new expertise—for our organizations, industries, and the collective future of open source.

## Why sponsor?

Red Hat Summit and colocated AnsibleFest is an exceptional opportunity to build awareness of your brand among technology leaders and practitioners from hundreds of Fortune 500 organizations. Share your company's message with thousands of the brightest minds in the open source ecosystem.

- **Share** your organization's brand and messaging with a captivated audience.
- **Connect** with Red Hat customers and prospects, and gain a deeper understanding of their needs and challenges.
- **Collect** new leads to engage with and nurture after the event.
- **Promote** your company's visibility pre-event, on site, and post-event through Red Hat Summit's social media following.

Interested in sponsoring Red Hat Summit and AnsibleFest 2024? View our package options and marketing promotional opportunities (MPOs) and contact <u>sponsorships@redhat.com</u> to request a contract.

## Sponsorship packages overview

#### See package benefits for details

PLATINUM invite only US\$150,000 GOLD invite only US\$85,000	<b>SILVER</b> US\$58,000	<b>BRONZE</b> US\$20,000	<b>GENERAL</b> US\$12,000	<b>POD</b> US\$7,000
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#### **Messaging reach**

theCUBE interview	1 (20 min)				
theCUBE digital ad	1 (30 sec)	1 (15 sec)	1 (15 sec)		
Breakout session	2 (45 min)	1 (45 min)			
Theater session	1 (20 min)	1 (20 min)	1 (20 min)		
Digital ad space at event venue	1(60 sec)	1(30 sec)	1 (15 sec)		

#### **Conference access**

Executive Exchange invitations (VP-level participants only, includes Red Hat Summit and AnsibleFest access)	2	1				
Speaker full conference passes (can only be used for sponsored session speakers)	3	2	1			
Full conference passes	8	6	4	2	2	1
Exhibitor staff passes	12	10	8	4	2	2
Registration discount code for customers and employees	•	•		•	•	•

#### **Exhibit experience**

Booth size	30'x20'	20'x20'	10'x20'	10'x10'	6'x10'	· Kiosk in
Booth design (turnkey graphic panels included)	Turnkey or bring your own booth	Turnkey or bring your own booth	Turnkey or bring your own booth	Turnkey	Turnkey	shared footprint
Overhead hanging space (over booth, provided by sponsor)	Yes	Yes				
Lead retrieval devices	4	3	2	1		
Executive meeting space	3 days	1 day	Limited numb	er of meeting rooms promotional opp	will be available as m portunities	arketing

## Sponsorship packages overview

See package benefits for details

	<b>PLATINUM</b> invite only US\$150,000	<b>GOLD</b> invite only US\$85,000	<b>SILVER</b> US\$58,000	<b>BRONZE</b> US\$20,000	<b>GENERAL</b> US\$12,000	<b>POD</b> US\$7,000
Pre-event marketing						
Social media promotional kit	•	•	•	•	•	•
Press list	•	•	•	•	•	
Access to company name list	•	•	•	•	•	•
Company logo, description, and URL link on event website	100 words + PDF resource	75 words + PDF resource	75 words	50 words	50 words	25 words
Sponsored session linked to sponsor listing on the Red Hat Summit website	•	•	•			
Promotional banner on event website	•					
Logo included in 1 pre-conference email to registered attendees sent by Red Hat	•					
Pre-conference email ad to opt-in, registered attendees	•	•				
Social media recognition and promotion	•	•				
Mobile app recognition	•	•	٠	•	•	•

#### **On-site marketing**

Logo recognition at opening general session and in keynote livestream over- flow space	•					
Welcome reception presenting sponsorship	•					
Expo Hall Crawl sponsorship	•	•				
Logo displayed on Expo Theater signage	•	•	•			
Mobile app push notification (Expo Hall reception promotion)	•	•	•	•	•	•
Logo featured in daily Red Hat Summit email communications the day of theater session	•	•	•			
Logo featured on Ecosystem Expo bag	•		•			

## Sponsorship packages overview

#### See package benefits for details

	<b>PLATINUM</b> invite only US\$150,000	<b>GOLD</b> invite only US\$85,000	<b>SILVER</b> US\$58,000	<b>BRONZE</b> US\$20,000	<b>GENERAL</b> US\$12,000	<b>POD</b> US\$7,000
On-site marketing (cont.)						
Gift or promotional item (provided by sponsor)	Breakout sessions only	Breakout sessions only				
Branding on sponsor recognition signage	Logo	Logo	Logo	Logo	Logo	Logo
Discount on MPOs (through February 2, 2024)	20%	15%	15%	10%	5%	
Lunch sponsorship (logo recognition)	Tuesday only	Wednesday only	Thursday only			

#### **Post-event marketing**

Logo featured in conference email recap	•					
Event recap report	Custom	Custom	•	•	•	•
Access to booth lead scans within 24 hours	•	•	•	•		
Access to sponsored session lead scans within 1 week	•	•	•			

## Platinum

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your sponsorship? Reach out to us at sponsorships@redhat.com.

Exhibit experience	Messaging reach			
30'x20' booth space	One (1) 20-minute live executive interview on theCUBE			
Provided turnkey booth (design to be released early in 2024) with	One (1) 30-second digital ad on theCUBE			
sponsor logo header <b>or</b> provide your own custom booth. Turnkey booth design includes:	Two (2) 45-minute, sponsor-led breakout sessions (signed presenter release required)			
Option to hang overhead banner (provided by sponsor)	One (1) 20-minute theater session in the Expo Hall (signed presenter release required)			
<ul> <li>Four (4) monitors within your booth</li> <li>Wastebasket, nightly vacuuming, and trash removal services</li> </ul>	Social media promotion of breakout sessions			
Wireless internet, electricity, and power strips	One (1) 60-second digital ad at event venue			
Ability to purchase graphic panels, additional monitors, dedicated internet, furniture, and other booth amenities (to be provided through show services)	Pre-event marketing			
Four (4) lead retrieval devices	Social media announcement once contract is signed			
Dedicated meeting room for customer and prospect meetings with custom signage, table, chairs, and electricity	Social media promotional kit (includes approved text posts, branded graphics, and customizable graphics)			
<ul> <li>Sponsor to manage all meeting scheduling</li> <li>Catering can be purchased through show services</li> </ul>	Access to email templates and banner graphics that can be used to invite your customers and promote your sponsorship			
Conference access   Twenty-five (25) passes	Company logo, 100-word description, URL link, and one (1) PDF resource on sponsor event webpage			
Two (2) VP-level+ invitations to Executive Exchange, a colocated executive event (includes Red Hat Summit and AnsibleFest access)	<ul> <li>PDF resource is provided by sponsor and will be available for download</li> <li>Examples include traditional whitepapers and customer success brochures</li> <li>PDF format only, limit 1MB per file</li> </ul>			
Three (3) speaker full conference passes (can only be used for sponsored session	Mention of Red Hat is required			
speakers)	Sponsored session or sessions linked to sponsor listing			
Eight (8) full conference passes	Full-width promotional banner on Red Hat Summit event website			
Twelve (12) exhibit staff passes (does not include access to sessions)	Logo included in one (1) preconference email to registered attendees			
Discount code to purchase limited quantity of additional full conference passes at US\$799 rate	One (1) email with top-tier company names and call to action (200 characters with spaces) sent on sponsor's behalf to opt in registered attendees (subject to Red Hat approval)			

#### \$150,000 | Invitation only

## Platinum

#### \$150,000 | Invitation only

#### Package benefits (cont.)

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

#### Pre-event marketing (cont.)

Advanced access to press list 2 weeks prior to conference (from those press that have opted in to receiving communications from sponsors)

Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)

Mobile app recognition (company logo, description, and URL link to sponsor webpage)

#### **On-site marketing**

Logo displayed on sponsor-recognition conference signage

Logo recognition at opening general session

Platinum-sponsored welcome reception (recognition included in event app)

Expo Hall Crawl includes choice of craft beer or wine to be served from booth during Hall Crawl

One (1) gift or promotional item distributed at sponsored breakout sessions (sponsor to supply, subject to Red Hat approval)

Logo displayed on Expo Theater signage

Mobile app push notification promoting Expo Hall reception and sponsors

Logo featured in daily Red Hat email communications the day of theater session

Logo featured on Expo Hall bag

Platinum-sponsored lunch on Tuesday (logo recognition included in signage)

Executive Lounge sponsorship includes your logo featured in the exclusive lounge space for Executive Exchange attendees at the Executive Exchange event

• Does not include additional access to Executive Exchange outside of allotted passes through Platinum sponsorship

On-site gamification inclusion to encourage attendees to visit your space during event days

20% discount on additional on-site marketing promotional opportunities through February 2, 2024

#### **Post-event marketing**

Session presentation or presentations hosted on event website in session catalog (signed presenter release required)

Access to leads from booth scans within 24 hours

Access to leads from sponsored session scans within 1 week

Logo featured in Red Hat Summit and AnsibleFest post-event recap email

Customized event recap report

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your sponsorship? Reach out to us at sponsorships@redhat.com.

Exhibit experience	Messaging reach				
20'x20' booth space	One (1) 15-second digital ad on theCUBE				
Provided turnkey booth (design to be released early in 2024) with sponsor logo header	One (1) 45-minute, sponsor-led breakout session (signed presenter release required)				
<ul> <li>or provide your own custom booth. Turnkey booth design includes:</li> <li>Option to hang overhead banner (provided by sponsor)</li> </ul>	One (1) 20-minute theater session in the Expo Hall (signed presenter release required)				
Three (3) monitors within your booth	Social media promotion of breakout session				
Wastebasket, nightly vacuuming, and trash removal services Wireless internet, electricity, and power strips	One (1) 30-second digital ad at event venue				
Ability to purchase graphic panels, additional monitors, dedicated internet, furniture,	Pre-event marketing				
and other booth amenities (to be provided through show services)	Social media announcement once contract is signed				
Three (3) lead retrieval devices	Social media promotional kit (includes approved text posts, branded graphics, and				
<ul> <li>One (1) day of access to a dedicated meeting room for customer and prospect meetings with custom signage, table, chairs, and electricity <ul> <li>Scheduling based upon first come, first served</li> <li>Sponsor to manage all meeting scheduling</li> </ul> </li> </ul>	customizable graphics)				
	Access to email templates and banner graphics that can be used to invite your customers and promote your sponsorship				
Catering can be purchased through show services	Company logo, 100-word description, URL link, and one (1) PDF resource on sponsor				
Conference access   Nineteen (19) passes	<ul> <li>event webpage</li> <li>PDF resource is provided by sponsor and will be available for download</li> <li>Examples include traditional whitepapers and customer success brochures</li> </ul>				
One (1) VP-level+ invitation to Executive Exchange, a colocated executive event (includes Red Hat Summit and AnsibleFest access)	<ul> <li>PDF format only, limit 1MB per file</li> <li>Mention of Red Hat is required</li> </ul>				
Two (2) speaker full conference passes (can only be used for sponsored	Sponsored session or sessions linked to sponsor listing				
session speakers)	One (1) email with top-tier company names and call to action (200 characters with spac-				
Six (6) full conference passes	es) sent on sponsor's behalf to opt in registered attendees (subject to Red Hat approval)				
Ten (10) exhibit staff passes Discount code to purchase limited quantity of additional full conference passes at	Advanced access to press list 2 weeks prior to conference (from those press that have opted in to receiving communications from sponsors)				
US\$799 rate	Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)				
	Mobile app recognition (company logo, description, and URL link to sponsor webpage)				

## Gold

#### **\$85,000** | Invitation only

#### Package benefits (cont.)

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

On-site marketing	Post-event marketing	
Logo displayed on sponsor-recognition conference signage	Session presentation or presentations hosted on event website in session catalog	
Logo recognition at opening general session	(signed presenter release required)	
Expo Hall Crawl includes choice of tasty snack from customized menu to be served from booth during the Expo Hall Crawl	Access to leads from booth scans within 24 hours	
	Access to leads from sponsored session scans within 1 week	
One (1) gift or promotional item distributed at sponsored breakout session (sponsor to	Logo featured in Red Hat Summit and AnsibleFest post-conference recap email	
supply, subject to Red Hat approval)	Customized event recap report	
Logo displayed on Expo Theater signage		
Mobile app push notification promoting Expo Hall reception and sponsors		
Logo featured in daily Red Hat email communications the day of theater session		
Logo featured on Expo Hall bag		
Gold-sponsored lunch on Wednesday (logo recognition included in signage)		
On-site gamification inclusion to encourage attendees to visit your space during event days		
15% discount on additional on-site marketing promotional opportunities through February 2, 2024		

#### \$58,000

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your sponsorship? Reach out to us at sponsorships@redhat.com.

Exhibit experience	Pre-event marketing	
10'x20' booth space	Access to email templates and banner graphics that can be used to invite your	
<ul> <li>Provided turnkey booth (design to be released early in 2024) with sponsor logo header</li> <li>or provide your own custom booth. Turnkey booth design includes:</li> <li>Two (2) monitors within your booth</li> <li>Wastebasket, nightly vacuuming, and trash removal services</li> <li>Wireless internet, electricity, and power strips</li> </ul>	customers and promote your sponsorship Social media promotional kit (includes approved text posts, branded graphics, and customizable graphics)	
	Company logo, 75-word description, and URL link on sponsor webpage	
Ability to purchase graphic panels, additional monitors, dedicated internet, furniture,	Sponsored session linked to sponsor listing	
and other booth amenities (to be provided through show services)	Advanced access to press list 2 weeks prior to conference (from those press that have	
Two (2) lead retrieval devices	opted in)	
Conference access   Thirteen (13) passes	Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)	
One (1) speaker full conference passes (can only be used for sponsored session speakers)	Mobile app recognition (company logo, description, and URL link to sponsor webpage)	
Four (4) full conference passes	On-site marketing	
Eight (8) exhibit staff passes	Logo displayed on sponsor-recognition conference signage	
Discount code to purchase limited quantity of additional full conference passes at	Mobile app push notification promoting Expo Hall reception and sponsors	
US\$799 rate	Logo featured in daily Red Hat email communications the day of theater session	
	Logo featured on Expo Hall bag	
Messaging reach	Silver-sponsored lunch on Thursday (logo recognition included in signage)	
One (1) 15-second digital ad on theCUBE	15% discount on additional on-site marketing promotional opportunities through	
One (1) 20-minute theater session in the Expo Hall (signed presenter release required)	February 2, 2024	
One (1) 15-second digital ad at event venue	Post-event marketing	
	Session presentation hosted on event website in session catalog (signed presenter release required)	
	Access to leads from booth scans within 24 hours	

Access to leads from sponsored session scans within 1 week

### Bronze

**Exhibit experience** 

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your **sponsorship?** Reach out to us at sponsorships@redhat.com.

\$20,000

10'x10' booth space	Company name displayed on sponsor-recognition conference sign	
Turnkey booth (design to be released early in 2024) with sponsor logo header includes:	Mobile app push notification promoting Expo Hall reception and s	
<ul> <li>One (1) monitor within your booth</li> <li>Wastebasket, nightly vacuuming, and trash removal services</li> <li>Wireless internet, electricity, and power strip</li> </ul>	10% discount on additional on-site marketing promotional opportu February 2, 2024	
Ability to purchase graphic panels, additional monitors, dedicated internet, furniture, and other booth amenities (to be provided through show services)	Post-event marketing	
and other booth amenities (to be provided through show services)	Access to booth leads within 24 hours	
One (1) lead retrieval device	Access to booth reads within 24 hours	
Conference access   Six (6) passes		

Two (2) full conference passes

Four (4) exhibit staff passes

Discount code to purchase limited quantity of additional full conference passes at US\$799 rate

#### **Pre-event marketing**

Access to email templates and banner graphics that can be used to invite your customers and promote your sponsorship

Social media promotional kit (includes approved text posts, branded graphics, and customizable graphics)

Company logo, 50-word description, and URL link on sponsor webpage and mobile app

Advanced access to press list 2 weeks prior to conference (from those press that have opted in)

Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)

Mobile app recognition (company logo, description, and URL link to sponsor webpage)

#### **On-site marketing**

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sponsors

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### General

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your sponsorship? Reach out to us at sponsorships@redhat.com.

#### **Exhibit experience**

#### 6'x10' booth space

Turnkey booth (design to be released early in 2024) with sponsor logo header includes:

- One (1) booth monitor
- Wastebasket, nightly vacuuming, and trash removal services
- Wireless internet, electricity, and power strip

Ability to purchase lead retrieval device, graphic panels, monitors, wired internet, furniture, and other booth amenities (to be provided through show services)

#### Conference access | Four (4) passes

Two (2) full conference passes

Two (2) exhibit staff passes

Discount code to purchase limited quantity of additional full conference passes at US\$799 rate

#### **Pre-event** marketing

Access to email templates and banner graphics that can be used to invite your customers and promote your sponsorship

Social media promotional kit (includes approved text posts, branded graphics, and customizable graphics)

Company logo, 50-word description, and URL link on sponsor webpage and mobile app

Advanced access to press list 2 weeks prior to conference (from those press that have opted in)

Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)

Mobile app recognition (company logo, description, and URL link to sponsor webpage)

#### **On-site marketing**

Company name displayed on sponsor-recognition conference signage

Mobile app push notification promoting Expo Hall reception and sponsors

5% discount on additional on-site marketing promotional opportunities through February 2, 2024

#### **Post-event marketing**

Access to booth leads within 24 hours (only applicable if lead retrieval device has been added to package)



\$12,000

#### Package benefits

\*Guidelines and due dates are included within the Exhibitor Resource Center (ERC). All items are subject to Red Hat approval.

Interested in customizing your sponsorship? Reach out to us at sponsorships@redhat.com.

\$7,000

#### Exhibit experience

Demo pod in a shared floor space with sponsor logo header includes:

- One (1) monitor within your demo pod
- Wastebasket, nightly vacuuming, and trash removal services
- Wireless internet, electricity, and power strip

Ability to purchase lead retrieval device, graphic panels, monitors, wired internet, furniture, and other booth amenities (to be provided through show services)

#### Conference access | Three (3) passes

One (1) full conference pass

Two (2) exhibit staff passes

Discount code to purchase limited quantity of additional full conference passes at US\$799 rate

#### **Pre-event marketing**

Access to email templates and banner graphics that can be used to invite your customers and promote your sponsorship

Company logo, 25-word description, and URL link on sponsor webpage

Red Hat will provide attendee list 2 weeks prior to conference (list will include company names only)

Mobile app recognition (company logo, description, and URL link to sponsor webpage)

#### **On-site marketing**

Company name displayed on sponsor-recognition conference signage

Mobile app push notification promoting Expo Hall reception and sponsors

#### **Post-event marketing**

Access to demo pod leads within 24 hours (only applicable if lead retrieval device has been added to package)

## Conference pass access

At a glance

Pass type	Full conference	Exhibit staff
Conference access		
General sessions	•	•
Expo Hall (exhibit hall)	•	•
Meals (breakfast and lunch, on site only)	•	•
AnsibleFest programming	•	•
Red Hat Summit and AnsibleFest receptions	•	•
Breakout sessions and hands-on labs	•	
<b>Executive Exchange</b> (co-located event)	Platinum - 2 passes Gold - 1 pass	

## Agenda

#### At a glance

This agenda is subject to change. A detailed agenda with specific timing will be available on the Red Hat Summit and AnsibleFest event website in spring 2024. Note that conference access varies by pass type.

	Monday, May 6 Pre-event programming	Tuesday, May 7	Wednesday, May 8	Thursday, May 9
Morning	Breakfast	Breakfast	Breakfast	Breakfast
	Community Day	Red Hat Summit keynote Interactive sessions Labs Expo Hall Executive Exchange	Red Hat Summit keynote Interactive sessions Labs Expo Hall	Interactive sessions Labs Expo Hall
Afternoon	Lunch	Lunch	Lunch	Lunch
	Community Day	AnsibleFest keynote Interactive sessions Labs Expo Hall Executive Exchange	Interactive sessions Labs Expo Hall	Interactive sessions Labs
Evening	Welcome reception Ancillaries	Hall Crawl Meetup-like events Ancillaries	Red Hat Summit and AnsibleFest party	Ancillaries Departures

## How to reserve your sponsorship

**Every year, many of our top-tier sponsorship packages sell out shortly after the prospectus is released.** We recommend requesting a contract as soon as possible to secure your spot at Red Hat Summit and AnsibleFest 2024.

#### Request a contract.

Once the contract request is sent, the Red Hat Summit sponsorship team will be in contact with you within 24-48 hours to walk you through the next steps of the contract process. All packages are sold on a first-come, first-served basis. Guidelines and due dates are included within the contract and Exhibitor Resource Center (ERC). All items are subject to Red Hat approval. A signed contract is required to secure your sponsorship and be placed in the booth selection queue.

#### Interested in customizing your sponsorship?

If you have any questions regarding our sponsorship packages or MPOs, or if you would like to customize a sponsorship package, contact <u>sponsorships@redhat.com</u>.

The Red Hat Summit sponsorship team is excited to partner with you to ensure your presence on site meets your organization's objectives and offers you a successful event experience.

#### See you in Denver.

#### Sponsorship timeline

October 1, 2023 CFP launches

November 2023 Sponsorship and MPO sales open

November 17, 2023 CFP closes

January 2024 Sponsor Exhibitor Resource Center (ERC) opens

March 1, 2024 Sponsorship and MPO sales close

May 6 - 9, 2024 Red Hat Summit and AnsibleFest 2024



May 6-9, 2024 | Denver, Colorado

## Thank you

We look forward to partnering with you.



